



# Delaware Small Business Chamber's **BACK BONE**

ISSUE 6 Oct 2013  
Monthly Newsletter



It's been a busy summer for us at the Delaware Small Business Chamber and we are excited to be entering our 3rd year! We are continually looking for new products/ services to offer our members. Over the last few months we have added many new benefits and features to increase the value of your membership. Items include this redesigned newsletter, new website features for your directory listing, job postings, special member-to-member offers and member new releases to name just a few. We always welcome input and suggestions from our members. If you have a press release or article on a topic that would benefit small business owners, please let us know and we may be able to post it on the

## **Business Owner's Policies**

Like a comprehensive homeowner's policy, a business owner's policy protects against economic losses caused by damage to the owner's property and by legal liability to others for bodily injury and property damage involving the business.

Usually, the policy primarily applies to your business facility, not your home. But if you

operate a business out of your home and can't get your business covered by way of a rider to a homeowner's policy, you'll need to purchase business owner's insurance.

Forward information to  
[lisaa@dsbchamber.com](mailto:lisaa@dsbchamber.com).

As a member of the Delaware Small Business Chamber you will also receive a free membership to the US Chamber of Commerce. You will have access to many resources from the US Chamber. For more information, go to <http://www.uschamber.com/>

We have also added an online training program for you and your employees. If you are unable attend seminars, you can take these courses right from your office. Visit our website at <http://www.dsbchamber.com/online-training.php>.

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More information at <http://bit.ly/USCCBizInsurance>

Please contact a DSBC member insurance company for all types of insurance needs.

## **Upcoming Events**

**Nov 13, 8:00 - 10:00 AM**

[Seminar: Creating a Business Entity - What's In It For You?](#)

Diamond State Financial  
Newark, DE

**Nov 19, 5:30 - 7:30 PM**

[Afterhours Networking at Abbott's Grill](#)

Milford, DE

**Nov 26, 5:30 - 7:30 PM**

[Afterhours Joint Networking with Middletown Area Chamber of Commerce at Aqua Sol](#)

Bear, DE

\$10 - Members & 1st Time Guests  
\$25 - Non Members

**Dec 10, 5:30 - 7:30 PM**

[Afterhours Networking at Dom's NY Style Pizzeria](#)

Newport, DE

**Dec 11, 11:30 AM - 1:30 PM**

[Seminar: 10 QuickBooks Blunders and How To Fix Them](#)

Goodwill of Delaware  
Wilmington, DE

**Dec 16, 5:30 - 7:30 pm**

[Afterhours Networking at Wild Quail Golf & Country Club](#)

Wyoming, DE

## Get To Know The Chamber Members

### Brenda Fairchild, Pea and the Pod Chiropractic Delaware Small Business Chamber Board Member

After working as an x-ray tech in trauma centers and cardiac cath labs for 12 years, Dr. Brenda found chiropractic to be her calling. Upon completing school, she became pregnant and chiropractic care helped her with her low back pain and helped get her daughter in a better position for birth. Dr. Fairchild then became specialized in pregnancy care and became one of the only chiropractors in the state of Delaware to be Webster Certified.

Not only is Dr. Brenda specialized in pregnancy care, she is also specialized in pediatric chiropractic care. She is almost finished with her post-doctorate in Pediatric Chiropractic care through the International Pediatric Chiropractic Association.

Her Daughter is a wonderful example of the power of chiropractic care. Dr. Fairchild's child is now almost 2 and a half, and never been on an antibiotic, never had an ear infection, also never had

a vaccination. She is happy and healthy and it's Dr. Brenda's passion to help children be as healthy as they can be and live up to they full potential. A healthy baby starts in the womb and will continue into adulthood.

In Dr. Brenda's spare time, she loves to spend time with her husband Joe and their two year old daughter Madelyn Jaymes. They have three miniature dachshunds; Hunter, Mousse, and Sparky. Everyone enjoys going to the park to play and going for walks outside when the weather permits.

Board members serve a 3 year term with a three year option for renewal. Board members are selected by a nominating committee and voted on at our last board meeting of the year.



If you would like more information about our board of directors or would like to recommend someone to our nominating committee please send an email to [BOD@dsbchamber.com](mailto:BOD@dsbchamber.com).

## Member Spotlights

Do you have an event or special occasion coming up? Did you win an award, or earn a certification?

Would you like to be highlighted in one of our newsletters?

We would like to recognize our members and be your best cheerleaders. Please submit all information by the 15th of the month to [lisa@dsbchamber.com](mailto:lisa@dsbchamber.com).

## Renewing Members

Health Insurance Associates  
Newark Kildare's Irish Pub  
Kirk's Flowers & Really Neat Gift  
Merchant Processing Solutions  
Rapid Recycling  
Sam Waltz & Associates  
The Darren Moore Group - State Farm  
WSFS  
ZZ House  
Kamenik Enterprises  
Horizon Electric  
Take Shape For Life  
A-1 Middletown Tents  
Diamond State Financial

## Member Testimonials

I joined the DSBC the first year they started and it was beneficial for my business, simply, I got business. Then work got real busy and I stopped going. Earlier this year, things got slow and the first thing I did was re-join and It's paid off already with in the first month.....

Stephen Webb  
Owner ZZHouse Design

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## New Members

FuturTech Consulting	First State Catering	Steve Sisman Home Selling Team of Keller Williams
Vantage Point Bank	Integrity Benefit Strategies	Videll's Day Spa
Northwestern Mutual	Minute Man Press	Aqua Sol
RPI Enterprises, LLC	Secret Direct	Prime Lending
Waddell & Reed, Inc	Social Butterfly	1-800 Got Junk
Waste Oil Recyclers	The Margarita Man	Splash Designworks
PMS Cleaning, Co	Epic Marketing	Bernie's Original Italian Water Ice
Kids First Swim Schools	Community Powered Federal Credit Union	Tiffanee & Company Bakery
Delaware 87ers	All For Fun Party Rentals	The Wellness Junction
Cannon's Bakers	Xbox Family Fun Center	The Women's Journal
Delaware Supermarkets		
Firewaters – Newark		