



Delaware Small Business Chamber's **BACK BONE**

ISSUE 7 Nov 2013
Monthly Newsletter



Upcoming Events

Small Business Saturday

WE COULD MAKE HISTORY TOGETHER!

This event is FREE to participate!!

SPREAD THE WORD!! We will promote Small Businesses like no one else has ever done in Delaware.

SMALL BUSINESS SATURDAY'S DSBC SMALL BUSINESS CONVOY!!

We may all be small businesses, but together, we will make a BIG impact.

We are looking for as many business vehicles as possible. Cars that are wrapped - Cars with signs - trucks - Vans.. any vehicle with your small business name on them.

We will leave Prices Corner at 9AM and drive down Kirkwood Hwy through some of the shopping centers to Possum Park. We will then turn around and drive BACK to Prices Corner.

The more vehicles we have, the bigger the impact.

THIS HAS NEVER BEEN DONE BEFORE!! And will draw attention to Small Businesses in our area.

PLEASE JOIN THE CONVOY!!!

Our goal is 100 vehicles driving down together.

Make Sure You Shop Local this Holiday Season!

Celebrate 2 Years with the Delaware Small Business Chamber

Join us in Dec for one or both of our networking events to help us celebrate 2 wonderful years of the Delaware Small Business Chamber.

We are looking for companies that would like to donate door prizes for these events. We would like to have lots of prizes for a fun game. All prizes will be wrapped so you

don't know what you will be picking. And in the end you still may not end up with the prize you picked so don't get too attached to it.

If you are interested in donating a prize or two, please drop them off to us at the Chamber office at 120 B Astro Shopping Center, Newark, DE 19711 by Dec 6.

Nov 26, 5:30 - 7:30 PM

[Afterhours Joint Networking with Middletown Area Chamber of Commerce at Aqua Sol](#)

Bear, DE

\$10 - Members & 1st Time Guests
\$25 - Non Members

Dec 4, 11:30 AM - 1:30 PM

[Best Retirement Plan for Your Business](#)

Dover Downtown Partnership
Dover, DE

Dec 10, 5:30 - 7:30 PM

[Afterhours Networking at Dom's NY Style Pizzeria](#)

Newport, DE

Dec 11, 11:30 AM - 1:30 PM

[Seminar: 10 QuickBooks Blunders and How To Fix Them](#)

Goodwill of Delaware
Wilmington, DE

Dec 16, 5:30 - 7:30 pm

[Afterhours Networking at Wild Quail Golf & Country Club](#)

Wyoming, DE

Dec 19, 8:00 - 10:00 AM

[Prevent Loss of Cash from a Commercial Account from Hacking](#)

Louviere Federal Credit Union
Newark, DE

Get To Know The Chamber Members

John Skilton, Skiltech, Inc
Delaware Small Business Chamber Board Member

John Skilton is the owner of SkilTech, Inc., a web design and development firm based in Elkton, MD. A graduate of the University of Delaware, he spent 14 years as a teacher in the Cecil County (MD) and Red Clay Consolidated School Districts before founding SkilTech in 1998. He and his wife, Diane, currently reside in Elkton with their very spoiled Bichon, Bella.



Save The Date

Thursday, April 10, 2014

**DSBC Blue Ribbon
Awards Brunch**

Door Prizes

Is your company looking for a little more exposure? The Delaware Small Business Chamber is looking for members that would like to give some items for door prizes at our networking events. You do not need to attend the events to have prizes given out. Stop by our office and drop off a few things and we will give them out periodically.

Special Advertising for Members

The Delaware Small Business Chamber and our Chamber Member Money Mailer of Delaware is offering you a low cost high visible direct mail piece.



- Delivered to single-family homes (via U.S. Postal Service)
- Targeting females age 25-54, married with Children
- 85% of reader go through all of the offers
- 50% use 3 or more coupons
- Each zone is made up of 10,000 homes (approx. 3-5 mile area)

Prices

\$350/mailing (one side full color)

\$398/mailing (two sided full color)

*Prices are for DSBC members only

Includes, design, layout, print and delivery

For more information please contact as

connections@dsbchamber.com

New Members

Renewable Energy Corporation
BCD Direct
RPJ Waste Services, Inc
Blue Diamond Answering Services, Inc
Money Mailer of Delaware
Commercial Deposit Insurance Agency
Angle Financial Services
Blue Diamond Dental PA
DECON First
Blue Hen Bed & Breakfast

Renewing Members

Charles Wallace Insurance
Key Advisors Group
Pea in the Pod
A Stitch in Time
Verizon Wireless Zone
Shannon Builders

Delaware Small Business Chamber
120 B Astro Shopping Center
Newark, DE 19711

302-482-2120 ph
302-709-2329 fax

www.delawaresmallbusinesschamber.com